

Teri Dahlbeck

Professional Summary



Teri Dahlbeck is a certified leadership and communication coach supporting mostly C-level/Director-level leaders. She works with fast-growing startups, mid-sized companies and global corporations. Teri combines her operational work experience with results-oriented coaching tools to facilitate clients in reaching their personal and professional goals. She is the co-founder of Simplified Coach, a coaching, facilitation, and training company, based in Silicon Valley, CA.

Teri is the former CEO of CI Labs (an Apple and IBM joint-venture), the Founder/Chairman of GotMarketing (an acquired global software firm), and SVP of Marketing, Business Development and Product Management at Vicinity Corp (acquired by Microsoft). She began her career at Apple with positions including Software Engineer (C programmer), Briefing Center Manager, and Systems Integration/Channel Manager.

She was awarded Top CEO from Silicon Valley Business Journal TV, and she was recognized in the Wall Street Journal, San Jose Mercury News, USA Today, ABC News, and CNN. She holds a B.S. in Information Systems, an MBA, and a post-graduate certificate in Neuroscience Leadership.

Teri has coached and facilitated individuals and teams for over 15 years in high tech, bio tech, entertainment, government, legal, and venture capital industries. She has authored many workshops and hundreds of one-pager leadership and communication tools to reinforce and explain topics covered in coaching.

Known for her collaborative and accelerated style, she works relentlessly and compassionately with her clients to achieve their goals simply and quickly. She also works with high-functioning spectrum clients, and clients who have not had success in coaching. Clients expand their professional skills while developing a greater awareness of self and others in service of a more purposeful and fulfilling life.

Her clients include: Citrix, Eventbrite, DFJ-Ventures, Dropbox, Duarte-Design, Google, Intel, Latham-Watkins, Naspers, Symantec, Tencent, TedX, TiVo, Trulia, Twitter, Stanford and ZenDesk. She is the former President of the Silicon Valley International Coaching Federation.

Areas of Expertise

Executive Coaching
Leadership Coaching
Public Speaking
Coaching
Team Coaching
Team Facilitation
Team Culture
Coaching
High-function
Asperger's
Personal Growth
Career Change
Coaching
High Potential
Coaching

Industry Experience

High Tech
Bio Tech
Entertainment
Construction
Government
Hospitality
Financial
Engineering/Design
Legal
Academia
Startup, Mid-sized, Large

Certifications & Assessments

CPCC - Certified Professional Co-Active Coach, CTI
ACC - Associate Coaching Credential, ICF
Co-Active Leadership Certification
Certified Professional Behavioral Analyst, DISC
Certified Professional Motivators Analyst, Values
Certified Group Facilitator
StrengthsFinder, Enneagram, MBTI Coach
Over 10,000 Coaching Hours

Education

B.S. Management Information Systems
California Polytechnic State University
San Luis Obispo
MBA
California Polytechnic State University
San Luis Obispo
Post-graduate Certificate
NeuroScience Leadership
Middlesex University, England